

Andrew Xu '25

Investment Banking Analyst at Tuck Advisors
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I used my Byrne Funds during my off-term sophomore winter in order to help me enrich myself through working as an Investment Banking Analyst at Tuck Advisors. Because the internship was in Hanover, Byrne Funds were crucial for helping to pay for housing within a Dartmouth dorm, as well as a meal plan. At Tuck Advisors, I executed buy-side advisory for a \$100 million education company based on client M&A strategy, presenting 100+ potential targets for tuck-in acquisitions through the use of online platforms like LinkedIn, Pitchbook, or Crunchbase. My quantitative skills came into use when looking at financials and using numbers when making slide decks and information memorandums. I also conducted outreach to C-Suite executives to arrange introductory conversations on behalf of clients, resulting in 20% more introductory conversations arranged on behalf of clients compared to previous projects. Finally, I improved internal CRM infrastructure by reorganizing data fields, revised common procedures, and updated training materials, resulting in a 5% increase in team productivity.